UNITED STATES DISTRICT COURT WESTERN DISTRICT OF MISSOURI

JOSHUA SITZER AND AMY)
WINGER, SCOTT AND RHONDA)
BURNETT, AND RYAN)
HENDRICKSON, on behalf of)
themselves and all others similarly situated,)
·)
Plaintiffs,)
) No: 4:19-cv-00332-SRB
v.)
)
THE NATIONAL ASSOCIATION OF) Judge Stephen R. Bough
REALTORS, REALOGY HOLDINGS)
CORP., HOMESERVICES OF AMERICA,)
INC., BHH AFFILIATES, LLC, HSF)
AFFILIATES, LLC, THE LONG &)
FOSTER COMPANIES, INC., RE/MAX,)
LLC, and KELLER WILLIAMS REALTY,)
INC.,)
)
Defendants.)
)

DEFENDANT REALOGY HOLDINGS CORP. RULE 26(A)(1) DISCLOSURES

Pursuant to Fed. R. Civ. P. 26(a)(1), Defendant Realogy Holdings Corp. ("Realogy") makes the following disclosures to all parties. Realogy provides these disclosures subject to and without waiving any applicable privilege, doctrine, or right, including the attorney-client privilege, the work product doctrine, and all other rights and privileges recognized under the laws of the United States, the State of Missouri, and all relevant jurisdictions. By making these disclosures, Realogy does not concede the relevance or admissibility of any particular information, nor does it waive any objection to any discovery request that any party may propound in the course of litigation. Realogy makes these disclosures based on information currently and reasonably available to it. Realogy reserves the right to supplement, amend, or correct this information in accordance with Fed. R. Civ. P. 26(e) and to present additional

evidence to support its claims and defenses with any filing or during any proceeding in this action, including trial.

A. Individuals Likely to Have Discoverable Information

Realogy discloses the following individuals that are likely to have discoverable information that Realogy may use to support its claims and defenses in this case. Realogy employees may be contacted through Realogy counsel, Morgan, Lewis & Bockius LLP, 77 West Wacker Drive, Chicago, Illinois, 60601, (312) 324-1000. By identifying these individuals, Realogy does not consent to or authorize any communications by Plaintiffs' counsel with any employee of Realogy or any other individual or entity represented by counsel for Realogy, and does not consent to or authorize any communications otherwise prohibited by all applicable rules of professional conduct.

1. Joshua Sitzer, Plaintiff

Mr. Sitzer has knowledge of the allegations and claimed damages set forth in the First Amended Class Action Complaint (the "Complaint"). Mr. Sitzer presumably can be contacted through Plaintiffs' counsel.

2. Amy Winger, Plaintiff

Ms. Winger has knowledge of the allegations and claimed damages set forth in the Complaint. Ms. Winger presumably can be contacted through Plaintiffs' counsel.

3. Scott Burnett, Plaintiff

Mr. Burnett has knowledge of the allegations and claimed damages set forth in the Complaint. Mr. Burnett presumably can be contacted through Plaintiffs' counsel.

4. Rhonda Burnett, Plaintiff

Ms. Burnett has knowledge of the allegations and claimed damages set forth in the Complaint. Ms. Burnett presumably can be contacted through Plaintiff's counsel.

5. Ryan Hendrickson, Plaintiff

Mr. Hendrickson has knowledge of the allegations and claimed damages set forth in the Complaint. Mr. Hendrickson presumably can be contacted through Plaintiffs' counsel.

- 6. All professionals, including real estate professionals, attorneys, and all others, who assisted any Plaintiff with any real estate transaction

 These individuals may have knowledge about each Plaintiff's real estate transaction and any negotiations with the Plaintiff, and his or her broker or agent, and/or with the buyer of Plaintiff's real estate, and the buyer's broker or agent, and any communications and negotiations among all or some subset of those persons. Contact information for such individuals is unknown at this time.
- 7. All professionals, including real estate professionals, attorneys, and all others, who assisted the actual or prospective buyers of any Plaintiff's real estate transactions

These individuals may have knowledge about each buyer's real estate transaction with Plaintiff and any negotiations with the Plaintiff, and his or her broker or agent, and/or with the buyer's broker or agent, and any communications and negotiations among all or some subset of those persons. Contact information for such individuals is unknown at this time.

8. Representatives of the Heartland MLS

These individuals may have knowledge of the Heartland MLS's adoption and implementation, if any, of the rules in NAR's Handbook on Multiple Listing Policy ("Handbook"), NAR's Code of Ethics, and NAR's Standards of Practice, and the use of its MLS for disclosure of commissions. Contact information for such individuals is unknown at this time.

9. Representatives of the Mid America Regional Information System ("MARIS") MLS

These individuals may have knowledge of the MARIS MLS's adoption and implementation, if any, of the rules in NAR's Handbook, NAR's Code of Ethics, and NAR's Standards of Practice, and the use of its MLS for disclosure of commissions. Contact information for such individuals is unknown at this time.

10. Representatives of the Southern Missouri Regional MLS

These individuals may have knowledge of the Southern Missouri Regional MLS's adoption and implementation, if any, of the rules in NAR's Handbook, NAR's Code of Ethics, and NAR's Standards of Practice, and the use of its MLS for disclosure of commissions. Contact information for such individuals is unknown at this time.

11. Representatives of the Columbia Board of Realtors MLS

These individuals may have knowledge of the Columbia Board of Realtors MLS's adoption and implementation, if any, of the rules in NAR's Handbook, NAR's Code of Ethics, and NAR's Standards of Practice, and the use of its MLS for disclosure of commissions. Contact information for such individuals is unknown at this time.

- 12. Representatives of real estate associations operating in the Subject MLSs
 These individuals may have knowledge regarding the adoption, implementation,
 and enforcement, if any, of the rule Plaintiffs refer to as the "Adversary
 Commission Rule," and operation of the local MLS. Contact information for such
 individuals is unknown at this time.
- 13. Representatives of the National Association of REALTORS® (NAR)
 These individuals may have knowledge of NAR's Handbook, NAR's Code of
 Ethics, and NAR's Standards of Practice; the adoption and history of the rule
 referred to by Plaintiffs as the "Adversary Commission Rule"; the 2015 report
 referenced in ¶ 14 of the Complaint; availability of MLS data to third-party
 websites and consumers, as referred to in ¶ 103 of the Complaint; and Realogy's
 lack of involvement in NAR. Such representatives may be contacted through
 NAR's counsel.
- 14. Representatives of other Corporate Defendants

 These individuals may have knowledge of the absence of any agreement among Defendants regarding the rule Plaintiffs refer to as the "Adversary Commission Rule." Such representatives may be contacted through each Defendant's respective counsel.
- 15. Alexander Perriello, Chairman Emeritus, Realogy Franchise Group and former President and Chief Executive Officer, Realogy Franchise Group

 Mr. Perriello may have knowledge about Realogy's involvement or relationship with NAR and the absence of any agreement among Defendants, alleged coconspirators, or anyone else regarding the rule Plaintiffs refer to as the "Adversary Commission Rule." Mr. Perriello may be contacted through counsel for Realogy.
- 16. **John Peyton**, *President and Chief Executive Officer*, *Realogy Franchise Group* Mr. Peyton may have knowledge about Realogy's involvement or relationship with NAR and the absence of any agreement among Defendants, alleged coconspirators, or anyone else regarding the rule Plaintiffs refer to as the "Adversary Commission Rule." Mr. Peyton may be contacted through counsel for Realogy.

- 17. **Steven DiNapoli**, Vice President of Contract Administration, Realogy Franchise Group
 - Mr. DiNapoli may have knowledge about Realogy's franchise administration, including contract negotiation and administration with Realogy's franchisees. Mr. DiNapoli may be contacted through counsel for Realogy.
- James Dohr, President, Brokerage Management for NRT LLC's operations in St. Louis, MO
 NRT LLC is a subsidiary of Realogy Corporation. Mr. Dohr may have knowledge about NRT's operations in the Subject MLSs alleged in this Action. Mr. Dohr may be contacted through counsel for Realogy.
- 19. Any witness identified by any other party
 These individuals may have knowledge of the allegations and claimed damages
 set forth in the Complaint; the lack of any agreement among Defendants regarding
 the rule Plaintiffs refer to as the "Adversary Commission Rule;" and defenses to
 the Complaint.

In addition to the individuals listed above, Realogy may rely upon one or more additional individuals that are identified by the parties during the course of discovery, as well as expert witnesses to be identified in accordance with any scheduling orders, to support Realogy's claims and defenses. Realogy may also rely on additional witnesses necessary for impeachment or rebuttal.

B. Documents, Electronically Stored Information and Tangible Things Realogy May Use to Support Its Claims and Defenses

Based on information currently and reasonably available to Realogy, Realogy identifies the following categories of non-privileged documents, electronically stored information, and tangible things within Realogy's possession, custody, or control that it may use to support its claims and defenses, other than solely for impeachment.

- 1. Form franchise agreements for the geographic areas covered by the Subject MLSs.
- 2. Communications between Realogy employees, if any, regarding NAR, NAR rules, Realogy's lack of control over franchisees, sub-franchisors, and sub-franchisees, and other allegations of the Complaint.

- 3. Internal reports and assessments regarding the real estate industry, including competition, methods for selling homes, the home sale and purchase process, and compensation for real estate services.
- 4. Third-party reports and assessments regarding the real estate industry, including methods for selling homes, the home sale and purchase process, and compensation for real estate services.
- 5. Data sources pertaining to residential real estate transactions within the MLS areas alleged to be relevant in the Complaint.
- 6. Residential real estate broker and agent learning materials, manuals, policies, and guidelines.
- 7. Closing documents for each of the Plaintiff's real estate transactions that Realogy participated in.

C. Computation of Damages

Realogy does not allege any damages at this time but reserves the right to do so, as well as seek the right to seek any costs or attorneys' fees incurred in connection with its defense of this action. Further, Realogy denies liability to Plaintiffs for any damages.

D. Applicable Insurance Agreements

Based on Realogy's present insurance and applicable deductibles, no insurance carrier would be liable to satisfy part or all of any likely judgment that may be entered in this action, or to indemnify or reimburse for payments made to satisfy any likely judgment.

Dated: September 20, 2019

Respectfully submitted,

/s/ Megan J. Ochs

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CERTIFICATE OF SERVICE

I hereby certify that on September 20, 2019, I served Defendant Realogy Holding Corp.'s

RULE 26(a)(1) disclosures on the following counsel of record via email:

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